



The NYBB Group

Mergers & Acquisitions | Business Sales | Exit Strategies

Available for Acquisition:

Metal Distribution Company

Listing ID: 741

Acquisition Highlights

- Steady Annual Growth
- Very Low Staff Turnover
- Decades of Experience
- High Quality Products at Competitive Prices

Asking Price: OPEN BID

Gross Revenue: \$19,007,524

SDE: \$2,056,481

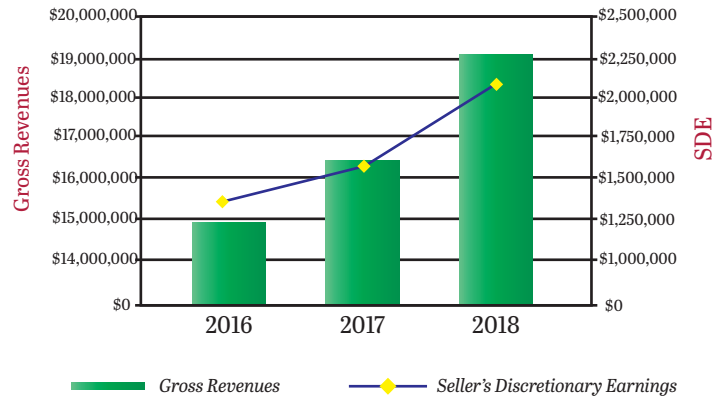
EBITDA: \$1,806,481

Inventory: \$2,000,000

Fixtures, Furniture, & Equipment: \$650,000

Accounts Receivable: \$1,600,000

Property Also Available (Not Included in Price)



Business Description

Privately-owned metal distribution company located in the Northeast serving architectural firms, structural engineers and the commercial market. The company offers delivery and custom cutting, sawing, slitting and bending of a broad and diverse range of metals. Owning their own fleet of trucks and vans and carrying a large inventory allows the company to provide customers with timely deliveries.

With a knowledgeable staff and notable connections within the community, the company is proud to provide their customers with quality products, excellent service and competitive prices. Boasting an extremely low turnover rate, the majority of their sales staff has been in the industry for 20-30 years, giving them a strong knowledge base from which to serve their clientele.

Metal distribution company Revenues have grown significantly over the years and it is currently primed for acquisition. Company has key management in place and owner will work with buyer to ensure a smooth transition. Business would be perfect for Strategic Buyer or Private Equity Group.

Financial Information

	2016	2017	2018
Gross Revenues:	\$14,933,386	\$16,245,664	\$19,007,524
Seller's Discretionary Earnings:	\$1,378,239	\$1,568,318	\$2,056,481

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