



The NYBB Group

Mergers & Acquisitions | Business Sales | Exit Strategies

Available for Acquisition:
Medical Equipment / Supplies Company
Listing ID: 953

Acquisition Highlights

- High Repeat Customer Rate
- Well-Respected by Medical Community
- Specialized Niche Service
- Unlimited Expansion Potential

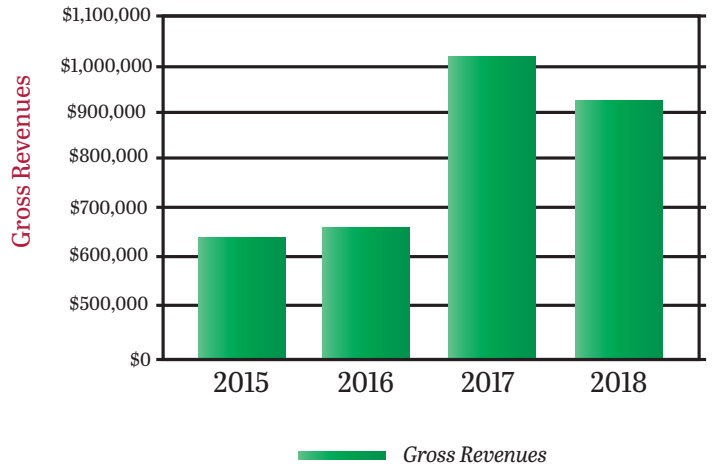
Asking Price: \$950,000

Gross Revenue: \$914,207

Seller's Discretionary Earnings: \$286,502

Accounts Receivable: \$150,000

Inventory: \$50,000



Business Description

This well-established and profitable supplier of durable medical supplies & equipment, located in New York, has positioned itself very favorably in the market. The company is well-known among the local area physicians and has beneficial alliances with larger medical supply companies. The company prides itself on their excellent customer service, and this shows in their nearly 70 percent repeat patient rate. They have a great reputation within their community and a loyal customer base, as well as respect within the medical community.

The company specializes in providing their patients with custom foot and ankle orthoses. Their diabetic and orthopedic shoe services are typically not offered by larger prosthetic and orthotic companies, which often wins them referrals for their services. They also supply knee, wrist and back braces and mastectomy form/bras. Medical Supply company is a Medicare and New York State Medicaid Accredited and has a Certified Pedortist on staff.

Medical supply company has unlimited expansion potential, with opportunities to open new locations and add many products to their catalog. The business is located in a heavy foot traffic area very close to a hospital, multiple doctors' offices and numerous medical clinics which make this company a convenient choice for physician referrals.

Great opportunity for an entrepreneur looking to purchase an established medical supply business. Perfect for licensed podiatrist, Orthotists, pedortist or prosthetists looking to own their medical supply business.

Financial Information

	2015	2016	2017	2018
Gross Revenues:	\$643,357	\$657,609	\$1,015,862	\$914,207

For more information contact:

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Disclaimer:

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