



## The NYBB Group

Mergers & Acquisitions | Business Sales | Exit Strategies

## Available for Acquisition:

Major Dealer/ Distributor of Pro Audio/ Audiophile  
Equipment and Musical Gear/ Instruments

Listing ID: 903

### Acquisition Highlights

- Robust Product Offering
- Multiple Sales Channels
- Excellent Relationships with Manufacturers
- Strong Staff
- Initial New Owner Training and Support from Seller

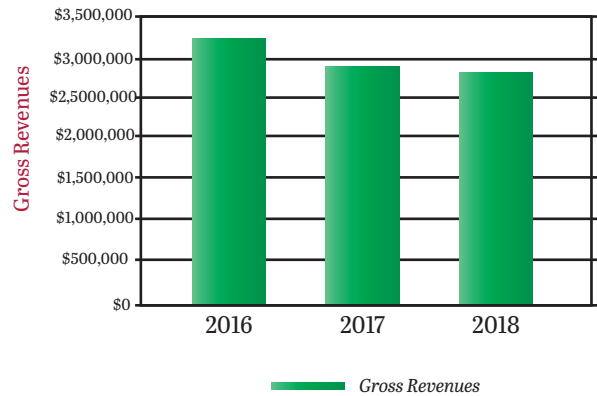
**Asking Price: \$525,000**

Gross Revenue: \$2,739,823

Cash Flow: \$144,348

FFE: \$65,000

Inventory: \$395,000 (not included in asking price)



### Business Description

Major distributor of pro audio/musical gear, headphones, home audio equipment. This company has been serving the market for nearly 50 years and is both well-known and highly trusted by consumers.

The company sells through a diversified set of channels including company website, Amazon, eBay, Reverb, Walmart, and direct to customer. There is also a steady export business with customers in Japan. The product catalog includes approximately 1,200 SKUs from virtually every brand in the industry. Company generates 80% of their revenue from Online Sales.

They have received numerous sales awards from several manufacturers including Largest Dealer, Largest Sales Growth and Lifetime Achievement awards.

This is an excellent opportunity for a new owner to take the reins of a well-established, successful business and apply their talents & ideas to grow it even greater.

Business is Pre-Qualified for 3rd Party Financing for Qualified Buyers.

### Financial Information

	2016	2017	2018
<b>Gross Revenues:</b>	\$3,209,287	\$2,913,160	\$2,739,823
<b>Seller's Discretionary Earnings:</b>	\$185,686	\$210,699	\$144,348

### For more information contact:

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