



# The NYBB Group

Mergers & Acquisitions | Business Sales | Exit Strategies

## Available for Acquisition:

HVAC Service & Installation Company

Listing ID: 990

### Acquisition Highlights

- Many Long-Term Customers
- Reliable Staff with High Retention Rate
- Outstanding Reputation
- In Business for Nearly 60 Years

**Asking Price: \$1,000,000**

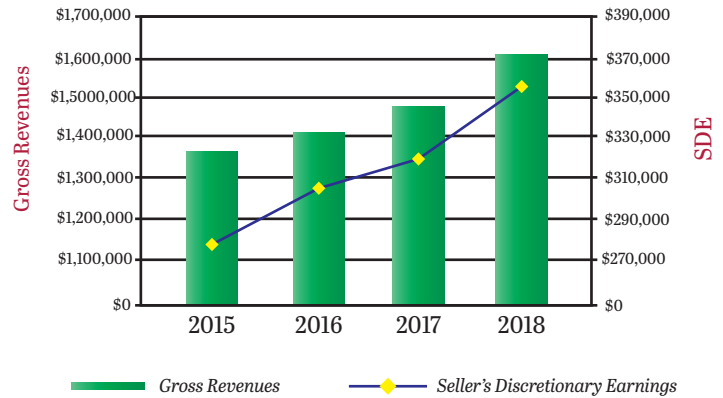
*(Not including Real Estate valued at \$800K)*

Gross Revenue: \$1,604,807

Seller's Discretionary Earnings: \$354,353

Inventory: \$3,000

Assets: \$70,000



### Business Description

This nearly 60 year old heating and cooling company with a well-established, long term customer base is available for acquisition. The company serves customers throughout the Nassau, NY & Western Suffolk County area with installation and servicing of Central Air Conditioning Systems, Gas Forced Air Heating Furnaces, Heat Pump Systems, Air Cleaners, Humidifiers, Zoning Systems, Ductless Mini-Split Systems and Water Heaters.

This reputable HVAC Company has a reliable, well-trained staff with a high retention rate. The company's service staff is supervised by a NATE Certified Ace Technician (North American Technician Excellence) and technicians are fully trained and certified by the EPA, ACCA, National Grid and the Trane Company.

The company has a storefront in a prime location. It has experienced significant growth in number of service contracts. With many long-standing client relationships and multiple nearby new high-density residential communities currently undergoing construction, this company is prepared for long term success and continued growth. The owner will assist with transition and provide support for the new owner to ensure a smooth transition.

### Financial Information

	2015	2016	2017	2018
<b>Gross Revenues:</b>	\$1,369,278	\$1,403,138	\$1,484,660	\$1,604,807
<b>Seller's Discretionary Earnings:</b>	\$277,512	\$307,670	\$317,415	\$354,353

### For more information contact:

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